

Teldust Value Proposition

More square meters at the same price

- **Lower load means a safer solution**
- **Raises reliability, efficiency and benefits on TCO**

Custom designed filters

- **Exact match of actual needs with a solution that fits in**
- **Knowhow implemented**

Responsible supplier

- **We provide the knowhow, and we stand by our responsibility. You don't just buy the steel construction; you buy a solution to your task.**

More square meters at the same price

It's always tempting to ensure a sale by offering a cheaper solution. In filter business, size, and filter load are variables that can be discussed. Benchmarking filter units, the contained amount of square meters of filter media is the most devastating parameter without discussion. At Teldust, we believe in lowering the filter load. It carries a lot of obvious advantages that make it hard to think else how. In the short term, a lower filter load normally means a higher investment. However, we claim to be able to provide compatible prices, that can compete with even smaller filters.

The gain is obvious. More square meters means a lower filter load. Ventilations systems running with lower filter load benefits from parameters such as long lifetime, more reliable and stable systems, and lower power consumption. In total, a more intelligent solution is delivered at the same price.

Custom designed filters

Standard products are often a challenge to implement in the total design. At Teldust, we are very flexible in adapting our solution in detail so it fits your request. Whether it is height restrictions, service entrances, or special connection pieces, we design a solution for your specific needs. As order producing company, these are not affecting the size of your investment.

Responsible supplier

We do not sell filter units from a catalog. We sell a solution to your filtration task. With your description of the dust, the circumstances and, at the best, a dust sample, we offer our solution to solve the issue. Filter issues can be complex, but we stand by our responsibility, and stick to the task until it's solved. Working with Teldust means adding all the needed know-how of air filtration to your organization.